

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for
 FOR: Ford Captive & Competitive Parts & Service
 TIME & (Date of Award through May 31, 2016)
 DATE: 3:00 p.m., February 12, 2015

McCombs HFC Ltd, (Red
 McCombs Ford)
 8333 IH 10 West
 San Antonio, TX 78230

Kaspar Rnach Hand Equipment,
 LLC
 dba Ranch Hand Trucklifters

| ITEM NO. | DESCRIPTION AND APPROXIMATE QUANTITY | | | |
|---------------|---|----------------|-------------------|-----------|
| ITEM 1 | PARTS - IT IS ESTIMATED THAT SAWS WILL SPEND \$350,000 | | | |
| | Captive Ford Parts, dealer cost plus | | 350,000.00 | 9.9% |
| | Competitive (Incentive) Ford Parts, dealer cost plus | | | 9% |
| | Re-stocking orders are placed every: Day of the week | | 1 day | Mon-Fri |
| ITEM 2 | LABOR - ESTIMATED LABOR 1,800 HRS. FOR SAWS | | | |
| | Labor rate for service | Price/ Hour | 60.00 | |
| | TOTAL LABOR | TOTAL | 108,000.00 | |
| | Up-charge for outside labor, cost plus | | | 10% |
| ITEM 3 | SHOP SUPPLIES | | | |
| | Calculation method for determing shop supply charges | | | 5% |
| ITEM 4 | BULK MATERIALS | | | |
| | Cost plus percentage for bulk materials used to repair vehicles | | | 15% |
| | Business Hours | | 7:30 am - 6:00 pm | Mon - Fri |
| | Weekend Hours | | 8:00 am - 3:00 pm | Sat. |
| ITEM 5 | INDIVIDUAL ITEMS | | | |
| 1. | ICP, Part #3C3Z9F838EA | Dealer Cost | 100.29 | |
| | | SAWS Price | 110.22 | |

NO BID

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| 2. | Flasher, Part #5C3Z13350AA | Dealer Cost SAWS Price | 16.66 18.16 | NO BID | |
| 3. | Relay, Part #5C3Z13550AA | Dealer Cost SAWS Price | | | |
| 4. | Rotor, Assembly, Part #5U2Z1V125M | Dealer Cost SAWS Price | 65.98 71.92 | | |
| 5. | Shift Indicator, Part #6L5Z7A110AA | Dealer Cost SAWS Price | 6.34 17.96 | | |
| 6. | Rotor Assembly, Part #7U2Z1V125CA | Dealer Cost SAWS Price | 79.98 87.18 | | |
| 7. | Rotor Assembly, Part #7U2Z2V026BA | Dealer Cost SAWS Price | 74.98 81.73 | | |
| 8. | Rotor Assembly, Part #9C3Z2C026A | Dealer Cost SAWS Price | 75.98 82.82 | | |
| 9. | Seal, Part #AC3Z1S175A | Dealer Cost SAWS Price | 17.74 19.34 | | |
| 10. | Kit Brake Lining, Part #AC3Z2200B | Dealer Cost SAWS Price | 49.98 54.48 | | |
| 11. | Hub Assy, Part #CC3Z1102A | Dealer Cost SAWS Price | 114.98 125.33 | | |
| 12. | Seal, Part #CC3Z1S175A | Dealer Cost SAWS Price | 11.88 12.95 | | |

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| | | | | | |
|-----|--------------------------------------|---------------------------|-------------------|---------------|--|
| 13. | Fuel Module Relay, Part #FOAZ14N089A | Dealer Cost SAWS Price | 10.03 11.02 | NO BID | |
| 14. | Flasher, Part #SF633 | Dealer Cost SAWS Price | 16.66 18.16 | | |
| 15. | Spark Plug, Part #SP479 | Dealer Cost SAWS Price | 2.63 2.87 | | |
| | TOTAL | TOTAL | 714.14 | | |
| | | | * | | |
| | GRAND TOTAL | TOTAL | 458,000.00 | | |
| | EXTENSION 1 | | 458,000.00 | | |
| | EXTENSION 2 | | 458,000.00 | | |
| | EXTENSION 3 | | 458,000.00 | | |
| | Terms | | Net 30 days | | |
| | Delivery Days | | | | |
| | *LOW BIDDER | | | | |

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BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Grande Ford Truck
 Jordan Ford, Ltd.
 Mac Haik's Southway Ford
 Northside Ford
 Red McCombs Ford

Demandstar
 SAWS Website